

**Pioneer District, SPEBSQSA**  
**Statement of Assets, Liabilities and Fund Balance**  
As of December 31, 2010

	<b>Dec 31, 10</b>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
Cash, checking, Comerica	65,959.98
QCA Savings account	8,225.39
<b>Total Checking/Savings</b>	74,185.37
<b>Accounts Receivable</b>	
Accounts Receivable	1,947.00
<b>Total Accounts Receivable</b>	1,947.00
<b>Other Current Assets</b>	
Clearing account	4,024.16
<b>Prepaid expenses</b>	
Convention future year	2,343.00
Prepaid expenses - Other	1,291.38
<b>Total Prepaid expenses</b>	3,634.38
Undeposited Funds	336.00
<b>Total Other Current Assets</b>	7,994.54
<b>Total Current Assets</b>	84,126.91
<b>TOTAL ASSETS</b>	<b>84,126.91</b>

**Pioneer District, SPEBSQSA**  
**Statement of Assets, Liabilities and Fund Balance**  
As of December 31, 2010

	<u>Dec 31, 10</u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Credit Cards</b>	
Chase	-308.72
<b>Total Credit Cards</b>	<u>-308.72</u>
<b>Other Current Liabilities</b>	
<b>Deferred revenue</b>	
YIH revenue	3,965.88
<b>Total Deferred revenue</b>	<u>3,965.88</u>
<b>Windsor sendoff escrow</b>	
	2,626.11
<b>Total Other Current Liabilities</b>	<u>6,591.99</u>
<b>Total Current Liabilities</b>	6,283.27
<b>Long Term Liabilities</b>	
QCA agency account	5,971.26
<b>Total Long Term Liabilities</b>	<u>5,971.26</u>
<b>Total Liabilities</b>	12,254.53
<b>Equity</b>	
Fund balance	57,260.95
Net Income	14,611.43
<b>Total Equity</b>	<u>71,872.38</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>84,126.91</u></u>

**Pioneer District, SPEBSQSA**  
**Revenues and Expenditures - Budget vs. Actual**  
 January through December 2010

	<u>Jan - Dec 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Revenues:</b>			
Chorus pins	319.50	0.00	319.50
Contribution	960.68	500.00	460.68
Interest income	1.45	20.00	(18.55)
Member dues	17,312.56	18,000.00	(687.44)
Miscellaneous income	0.00	250.00	(250.00)
<b>Total Revenues</b>	<u>18,594.19</u>	<u>18,770.00</u>	<u>(175.81)</u>
<b>Expenditures:</b>			
Administrative and general	11,450.86	15,525.00	(4,074.14)
CACM Workshop	(364.48)	0.00	(364.48)
Chapter Support and Leaders	260.44	200.00	60.44
Convention	(8,071.96)	(5,660.00)	(2,411.96)
Leadership Academy	(274.01)	0.00	(274.01)
Marketing and PR	0.00	4,300.00	(4,300.00)
Music and Performance	596.44	4,500.00	(3,903.56)
Youth in Harmony	385.47	13,358.00	(12,972.53)
<b>Total Expenditures</b>	<u>3,982.76</u>	<u>32,223.00</u>	<u>(28,240.24)</u>
<b>Receipts over (under) expenditures</b>	<u><u>14,611.43</u></u>	<u><u>(13,453.00)</u></u>	<u><u>28,064.43</u></u>
(Profit or (Loss))			

**Pioneer District, SPEBSQSA**  
**Revenues and Expenditures - Budget vs. Actual**  
 January through December 2010

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Miscellaneous income	0.00	250.00	(250.00)
<b>Total Revenues</b>	<b>18,594.19</b>	<b>18,770.00</b>	<b>(175.81)</b>
<b>Expenditures:</b>			
<b>Administrative and general</b>			
<b>Expenditures</b>			
<b>Awards and trophies</b>			
District pins	0.00	250.00	(250.00)
Awards and trophies - Other	1,018.00	0.00	1,018.00
<b>Total Awards and trophies</b>	<b>1,018.00</b>	<b>250.00</b>	<b>768.00</b>
<b>Bank charges</b>			
Elan credit card charges	919.39	300.00	619.39
Bank charges - Other	2.50	25.00	(22.50)
<b>Total Bank charges</b>	<b>921.89</b>	<b>325.00</b>	<b>596.89</b>
<b>Board meetings</b>			
Fall	1,578.37	1,500.00	78.37
Spring	1,257.26	1,500.00	(242.74)
<b>Total Board meetings</b>	<b>2,835.63</b>	<b>3,000.00</b>	<b>(164.37)</b>
<b>Contest and judging</b>			
International convention	0.00	500.00	(500.00)
Judge Candidates	750.00	1,500.00	(750.00)
<b>Total Contest and judging</b>	<b>750.00</b>	<b>2,000.00</b>	<b>(1,250.00)</b>
<b>Contribution to representatives</b>			
Chorus representatives	3,000.00	3,000.00	0.00
Quartet representative(s)	200.00	200.00	0.00
Seniors	200.00	200.00	0.00
YIH	200.00	200.00	0.00
<b>Total Contribution to representatives</b>	<b>3,600.00</b>	<b>3,600.00</b>	<b>0.00</b>
<b>Convention expense</b>			
International	733.16	1,000.00	(266.84)
Midwinter	805.60	1,000.00	(194.40)
<b>Total Convention expense</b>	<b>1,538.76</b>	<b>2,000.00</b>	<b>(461.24)</b>
<b>Insurance</b>			
Leadership forum	0.00	600.00	(600.00)
Membership/summit	78.50	1,700.00	(1,621.50)
<b>Membership/summit</b>			
Membership and extension	0.00	350.00	(350.00)
<b>Total Membership/summit</b>	<b>0.00</b>	<b>350.00</b>	<b>(350.00)</b>
<b>Miscellaneous</b>			
	0.00	150.00	(150.00)

**Pioneer District, SPEBSQSA**  
**Revenues and Expenditures - Budget vs. Actual**  
 January through December 2010

	<u>Jan - Dec 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Office expenses</b>			
Membership service fees	692.50	750.00	(57.50)
Postage	0.00	100.00	(100.00)
Secretary	0.00	100.00	(100.00)
Supplies	15.58	150.00	(134.42)
<b>Total Office expenses</b>	<u>708.08</u>	<u>1,100.00</u>	<u>(391.92)</u>
Telephone	0.00	200.00	(200.00)
Travel, Officers	0.00	250.00	(250.00)
<b>Total Expenditures</b>	<u>11,450.86</u>	<u>15,525.00</u>	<u>(4,074.14)</u>
<b>Total Administrative and general</b>	11,450.86	15,525.00	(4,074.14)
<b>CACM Workshop</b>			
1 Revenues	(6,370.00)	0.00	(6,370.00)
Expenditures	6,005.52	0.00	6,005.52
<b>Total CACM Workshop</b>	<u>(364.48)</u>	<u>0.00</u>	<u>(364.48)</u>
<b>Chapter Support and Leaders</b>	260.44	200.00	60.44
<b>Convention</b>			
<b>Fall</b>			
1 Revenues			
Advance registrations	(14,485.00)	(13,000.00)	(1,485.00)
Big screen	(515.00)	(600.00)	85.00
DVDs	(955.00)	(700.00)	(255.00)
Register	(30.00)	(30.00)	0.00
Registrations	(4,280.00)	(3,500.00)	(780.00)
Room rebates	(4,528.44)	(1,000.00)	(3,528.44)
Tickets	(1,305.00)	(2,000.00)	695.00
<b>Total 1 Revenues</b>	<u>(26,098.44)</u>	<u>(20,830.00)</u>	<u>(5,268.44)</u>
<b>Expenditures</b>			
Awards, trophies, ribbons	293.87	250.00	43.87
Back stage costs	48.24	100.00	(51.76)
Big screen	230.00	400.00	(170.00)
DVDs	1,600.00	1,600.00	0.00
Hospitality rooms	792.89	1,200.00	(407.11)
Host chapter fee	1,000.00	1,000.00	0.00
Lodging, judges	1,924.56	2,000.00	(75.44)
Lodging, staff	1,496.88	1,600.00	(103.12)
Mileage	155.50	150.00	5.50
Miscellaneous	388.97	750.00	(361.03)
Tickets, programs etc	214.50	400.00	(185.50)
Travel, judges	3,568.45	4,000.00	(431.55)
Venue	6,370.00	6,000.00	370.00
<b>Total Expenditures</b>	<u>18,083.86</u>	<u>19,450.00</u>	<u>(1,366.14)</u>
<b>Total Fall</b>	(8,014.58)	(1,380.00)	(6,634.58)
<b>Spring</b>			

**Pioneer District, SPEBSQSA**  
**Revenues and Expenditures - Budget vs. Actual**  
 January through December 2010

	<u>Jan - Dec 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>1 Revenues</b>			
Advance registrations	(10,795.00)	(13,500.00)	2,705.00
Big Screen	(775.00)	(600.00)	(175.00)
DVDs	(700.00)	(750.00)	50.00
Miscellaneous	134.00		
Register	(30.00)	(30.00)	0.00
Registrations	(5,845.00)	(5,000.00)	(845.00)
Room rebate	0.00	(1,200.00)	1,200.00
Tickets	0.00	(2,000.00)	2,000.00
<b>Total 1 Revenues</b>	<u>(18,011.00)</u>	<u>(23,080.00)</u>	<u>5,069.00</u>
<b>Expenditures</b>			
Back stage costs	223.46	200.00	23.46
Big screen	300.00	400.00	(100.00)
DVDs	1,600.00	1,600.00	0.00
Hospitality rooms	1,377.63	1,500.00	(122.37)
Host chapter fee	1,000.00	1,000.00	0.00
Lodging, Judges	1,833.30	1,700.00	133.30
Lodging, Staff	1,640.98	2,500.00	(859.02)
Mileage	116.00	800.00	(684.00)
Miscellaneous	1,047.80	600.00	447.80
Tickets, programs, etc.	208.00	500.00	(292.00)
Travel, judges	3,571.45	4,500.00	(928.55)
Venue	5,035.00	3,500.00	1,535.00
<b>Total Expenditures</b>	<u>17,953.62</u>	<u>18,800.00</u>	<u>(846.38)</u>
<b>Total Spring</b>	<u>(57.38)</u>	<u>(4,280.00)</u>	<u>4,222.62</u>
<b>Total Convention</b>	(8,071.96)	(5,660.00)	(2,411.96)

**Pioneer District, SPEBSQSA**  
**Revenues and Expenditures - Budget vs. Actual**  
 January through December 2010

	<u>Jan - Dec 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Leadership Academy</b>			
<b>1 Revenue</b>			
International reimbursements	(1,009.50)	(1,000.00)	(9.50)
Registrations	(8,997.00)	(10,500.00)	1,503.00
<b>Total 1 Revenue</b>	<u>(10,006.50)</u>	<u>(11,500.00)</u>	<u>1,493.50</u>
<b>Expenditures</b>			
Afterglow	189.14	350.00	(160.86)
AV Equipment	530.60	400.00	130.60
Instructor expenses	1,893.23	3,480.00	(1,586.77)
Lodging, instructors	781.10	0.00	781.10
Meals	3,925.22	4,185.00	(259.78)
Mileage	0.00	100.00	(100.00)
Miscellaneous	313.20	485.00	(171.80)
Venue	2,100.00	2,500.00	(400.00)
<b>Total Expenditures</b>	<u>9,732.49</u>	<u>11,500.00</u>	<u>(1,767.51)</u>
<b>Total Leadership Academy</b>	(274.01)	0.00	(274.01)
<b>Marketing and PR</b>			
<b>Troubadour</b>			
1 Revenues	0.00	0.00	0.00
<b>Expenditures</b>			
Mailing costs	0.00	1,700.00	(1,700.00)
Miscellaneous	0.00	100.00	(100.00)
Printing costs	0.00	2,500.00	(2,500.00)
<b>Total Expenditures</b>	<u>0.00</u>	<u>4,300.00</u>	<u>(4,300.00)</u>
<b>Total Troubadour</b>	<u>0.00</u>	<u>4,300.00</u>	<u>(4,300.00)</u>
<b>Total Marketing and PR</b>	0.00	4,300.00	(4,300.00)
<b>Music and Performance</b>			
<b>Bush League, coaching</b>			
1 Revenue	(600.00)	(500.00)	(100.00)
<b>Expenditures</b>			
Facility	250.00	300.00	(50.00)
Lodging and meals	510.19	1,200.00	(689.81)
Travel	436.25	0.00	436.25
<b>Total Expenditures</b>	<u>1,196.44</u>	<u>1,500.00</u>	<u>(303.56)</u>
<b>Total Bush League, coaching</b>	596.44	1,000.00	(403.56)
<b>Outside coaching</b>			
Expenditures	0.00	1,000.00	(1,000.00)
<b>Total Outside coaching</b>	<u>0.00</u>	<u>1,000.00</u>	<u>(1,000.00)</u>

**Pioneer District, SPEBSQSA**  
**Revenues and Expenditures - Budget vs. Actual**  
 January through December 2010

	<u>Jan - Dec 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Standing Ovation, mileage	0.00	500.00	(500.00)
<b>Top Gun</b>			
<b>1 Revenue</b>	0.00	(800.00)	800.00
<b>Expenditures</b>			
Faculty fee	0.00	200.00	(200.00)
Hospitality	0.00	100.00	(100.00)
Lodging	0.00	500.00	(500.00)
Meals	0.00	200.00	(200.00)
Travel costs	0.00	1,500.00	(1,500.00)
Venue	0.00	300.00	(300.00)
<b>Total Expenditures</b>	<u>0.00</u>	<u>2,800.00</u>	<u>(2,800.00)</u>
<b>Total Top Gun</b>	<u>0.00</u>	<u>2,000.00</u>	<u>(2,000.00)</u>
<b>Total Music and Performance</b>	596.44	4,500.00	(3,903.56)
<b>Youth in Harmony</b>			
<b>Other Youth in Harmony</b>			
<b>MMEC Convention</b>			
Booth	0.00	695.00	(695.00)
Hotel (3 people)	0.00	450.00	(450.00)
Mileage	0.00	250.00	(250.00)
Printing and copies	0.00	250.00	(250.00)
<b>Total MMEC Convention</b>	<u>0.00</u>	<u>1,645.00</u>	<u>(1,645.00)</u>
Youth chorus support	1,156.79	0.00	1,156.79
<b>Total Other Youth in Harmony</b>	<u>1,156.79</u>	<u>1,645.00</u>	<u>(488.21)</u>
<b>Summer camp</b>			
<b>1 Revenues</b>			
Harmony Foundation Grant	(1,600.00)	(5,000.00)	3,400.00
Show revenue	0.00	(2,000.00)	2,000.00
Student fees	(2,530.15)	(6,400.00)	3,869.85
Teacher fees	0.00	(500.00)	500.00
<b>Total 1 Revenues</b>	<u>(4,130.15)</u>	<u>(13,900.00)</u>	<u>9,769.85</u>

**Pioneer District, SPEBSQSA**  
**Revenues and Expenditures - Budget vs. Actual**  
 January through December 2010

	<u>Jan - Dec 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Expenditures</b>			
Advertising	575.33	1,000.00	(424.67)
Clinician fees	2,000.00	2,000.00	0.00
Meals	0.00	12,000.00	(12,000.00)
Music, tapes, CD's	462.00	334.00	128.00
Office supplies	0.00	50.00	(50.00)
Planning meetings, travel (4)	0.00	200.00	(200.00)
Postage	0.00	225.00	(225.00)
Rehearsal hall	0.00	5,600.00	(5,600.00)
Staff travel	141.50	0.00	141.50
Tee shirts (120 X 8.5)	180.00	2,484.00	(2,304.00)
Telephone and internet	0.00	1,720.00	(1,720.00)
<b>Total Expenditures</b>	<u>3,358.83</u>	<u>25,613.00</u>	<u>(22,254.17)</u>
<b>Total Summer camp</b>	<u>(771.32)</u>	<u>11,713.00</u>	<u>(12,484.32)</u>
<b>Total Youth in Harmony</b>	<u>385.47</u>	<u>13,358.00</u>	<u>(12,972.53)</u>
<b>Total Expenditures</b>	<u>3,982.76</u>	<u>32,223.00</u>	<u>(28,240.24)</u>
<b>Receipts over (under) expenditures</b>	<u>14,611.43</u>	<u>(13,453.00)</u>	<u>28,064.43</u>
<b>(Profit or (Loss))</b>			